



# Chubb Commercial Middle Market Appetite

Placing a middle-market client? Choose the name that's synonymous with commercial package business. Your clients will appreciate our tailored, scalable products, backed by unparalleled loss control and claims capabilities. You'll appreciate our broad appetite.

	General Liability	Professional	Auto	Workers Comp	Umbrella	Excess	Property	Inland Marine	Ocean Cargo	Boiler/Machinery	International	Environmental	Business Travel Accident
Law Firms	Strong	UW in Commercial Specialty	Strong	Strong	Strong	Strong	Strong	Strong	N/A	Strong	Strong	N/A	Strong
Business Consultants	Strong	UW in Commercial Specialty	Strong	Strong	Strong	Strong	Strong	Strong	N/A	Strong	Strong	N/A	Strong
Wineries	Strong	N/A	Strong	Strong	Strong	Strong	Strong	Strong	Strong	Strong	Strong	Strong	Strong
Advertising Agencies	Cautious	UW in Commercial Specialty	Strong	Strong	Strong	Strong	Strong	Strong	N/A	Strong	Strong	N/A	Strong
Cultural Institutions	Strong	UW in Commercial Specialty	Strong	Cautious	Strong	Strong	Strong	Strong	N/A	Strong	Strong	Strong	Strong
Metal Workers	Strong	Strong	Cautious	Cautious	Strong	Strong	Strong	Strong	Strong	Cautious	Strong	Strong	Strong
Wholesalers	Strong	N/A	Cautious	Cautious	Strong	Strong	Cautious	Strong	Strong	Strong	Strong	Strong	Strong
Broadcasters	Strong	UW in Commercial Specialty	Cautious	Cautious	Strong	Strong	Strong	Strong	Strong	Cautious	Strong	Strong	Strong
Commercial Real Estate	Cautious	UW in Commercial Specialty	Cautious	Cautious	Strong	Strong	Strong	Strong	Strong	Strong	Cautious	Strong	Strong
Printers	Strong	Cautious	Cautious	Cautious	Strong	Strong	Cautious	Strong	Strong	Cautious	Cautious	Strong	Strong
Plastics	Strong	Cautious	Cautious	Cautious	Strong	Strong	Cautious	Strong	Strong	Cautious	Cautious	Strong	Strong
Educational Institutions	Cautious	UW in Commercial Specialty	Cautious	Cautious	Cautious	Cautious	Strong	Strong	N/A	Strong	Limited	Strong	Strong
Casinos and Gaming	Limited	N/A	Cautious	Cautious	Limited	Cautious	Cautious	Strong	N/A	Strong	Cautious	Strong	Strong
Food	Cautious	Cautious	Cautious	Limited	Limited	Cautious	Cautious	Cautious	Cautious	Limited	Cautious	Strong	Strong
Contractors	Limited	N/A	Limited	Limited	Limited	Cautious	Cautious	Strong	N/A	Strong	Limited	Strong	Strong
Retailers	Limited	N/A	Limited	Limited	Limited	Cautious	Cautious	Strong	Strong	Strong	Cautious	Strong	Strong

■ Strong
 ■ Cautious
 ■ Limited
 |
 ■ UW in Commercial Specialty
 ■ N/A

# TOP 10 REASONS

## Why Your Middle Market Clients Need Chubb

- 1 Business income “extended period of indemnity” is unlimited. Many other carriers limit the indemnity period to 365 days or less.
- 2 Broad water perils provided for surface water, sewer backup, or mud flow, with no sub-limits as with most other carriers.
- 3 Building ordinance or law insurance is provided automatically to full policy limit and is not sub-limited as with most other carriers.
- 4 Worldwide dependent business income limit of \$250,000.
- 5 Extra expense insurance applies to potential impairment of property as well as actual with no waiting period deductible.
- 6 \$500,000 automatic blanket limit for 12 different property perils.
- 7 Equipment breakdown insurance is included to full policy limit.
- 8 Broad general liability form that broadens personal injury insurance such as third-party discrimination and harassment (other than employment related).
- 9 Exceptional loss control and claims capabilities.
- 10 Chubb receives consistently high ratings for financial strength from A.M. Best, Moody’s and Standard & Poor’s, the leading independent analysts for the insurance industry.



### Chubb Group of Insurance Companies | [www.chubb.com](http://www.chubb.com)

Chubb refers to the insurers of the Chubb Group of Insurance Companies underwriting coverage: Federal Insurance Company, Vigilant Insurance Company, Great Northern Insurance Company, Pacific Indemnity Company, Northwestern Pacific Indemnity Company, Texas Pacific Indemnity Company, Executive Risk Indemnity Inc., Executive Risk Specialty Insurance Company, Chubb Custom Insurance Company, Chubb Indemnity Insurance Company, Chubb Insurance Company of New Jersey, Chubb National Insurance Company, Chubb Lloyds Insurance Company of Texas. Not all insurers do business in all jurisdictions. This literature is descriptive only. Actual coverage is subject to the language of the policies as issued.

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